

## ALLEGHENY TECHNOLOGIES PRODUCTS AND MARKETS

### Diversified Global Markets

(Percent of Allegheny Technologies' 2002 Sales)

<i>Aerospace</i>	18%
<i>Construction and Mining</i>	13%
<i>Automotive</i>	12%
<i>Electrical Energy</i>	11%
<i>Chemical Process Industry/Oil and Gas</i>	10%
<i>Machine and Cutting Tools</i>	10%
<i>Food Equipment and Appliances</i>	10%
<i>Medical</i>	4%
<i>Government Defense</i>	3%
<i>Conversion Services</i>	3%
<i>Electronics/Communication/Computers</i>	2%
<i>Transportation</i>	2%
<i>Other</i>	2%

### Price Ranges of Major Products

(Approximate Price Ranges in \$ Per Pound)

<i>Exotic Alloys</i>	\$20.80 - \$266.00
<i>Titanium Alloys</i>	\$4.40 - \$59.00
<i>Nickel-Based Alloys</i>	\$3.00 - \$29.00
<i>Precision and Standard Strip</i>	\$0.73 - \$6.25
<i>Stainless Steel Sheet and Plate</i>	\$0.50 - \$3.29
<i>Silicon Electrical Steel</i>	\$0.42 - \$1.43

### Diversified Products and Services

(Percent of Allegheny Technologies' 2002 Sales)

<b>High Value:</b>	
<i>Precision and Standard Strip</i>	20%
<i>Nickel-Based Alloys and Specialty Steels</i>	18%
<i>Titanium and Titanium Alloys</i>	14%
<i>Tungsten Materials</i>	9%
<i>Exotic Alloys</i>	8%
<b>Total High Value</b>	<b>69%</b>
<b>Commodity Products:</b>	
<i>Stainless Steel Sheet and Plate</i>	22%
<i>Silicon Electrical Steel and Tool Steel</i>	6%
<i>Cast and Forged Materials</i>	3%
<b>Total Commodity Products</b>	<b>31%</b>
<b>Total Specialty Materials</b>	<b>100%</b>

### Sales by Geographic Area

(Percent of Allegheny Technologies' 2002 Sales)

<i>United States</i>	77%
<i>United Kingdom</i>	5%
<i>Germany</i>	5%
<i>France</i>	3%
<i>Canada</i>	2%
<i>Japan</i>	2%
<i>China</i>	1%
<i>Other</i>	5%