Conference Call to Review
2008 Fiscal Year and Fourth Quarter
Financial Results

November 12, 2008
8:00 a.m. EST

Forward Looking Statements

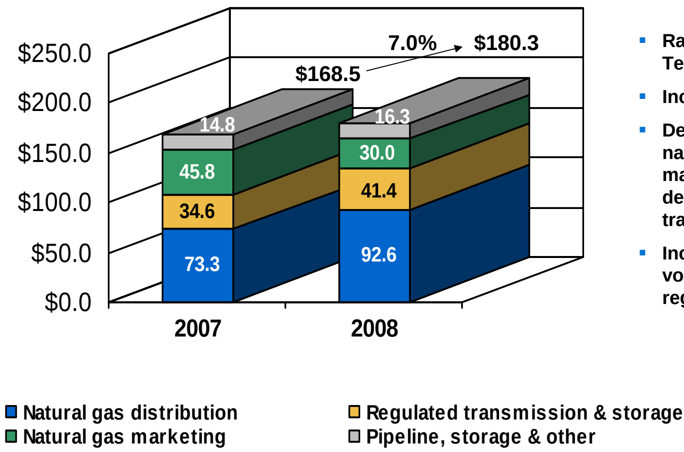
The matters discussed or incorporated by reference in this presentation may contain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical fact included in this presentation are forward-looking statements made in good faith by the company and are intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. When used in this presentation or in any of our other documents or oral presentations, the words "anticipate," "believe," "estimate," "expect," "forecast," "goal," "intend," "objective," "plan," "projection," "seek," "strategy" or similar words are intended to identify forward-looking statements. Such forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those discussed in this presentation, including the risks relating to regulatory trends and decisions, our ability to continue to access the capital markets, and the other factors discussed in our filings with the Securities and Exchange Commission. These factors include the risks and uncertainties discussed in our Annual Report on Form 10-K for the fiscal year ended September 30, 2007 and in our Quarterly Report on Form 10-Q for the three and nine months ended June 30, 2008. Although we believe these forward-looking statements to be reasonable, there can be no assurance that they will approximate actual experience or that the expectations derived from them will be realized. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Further, we will only update earnings guidance through our quarterly and annual earnings releases. All estimated financial metrics for fiscal year 2009 and beyond that appear in this presentation are current as of the date noted on each relevant slide.

Consolidated Financial Results – Fiscal 2008

Net Income by Segment

($ in millions)

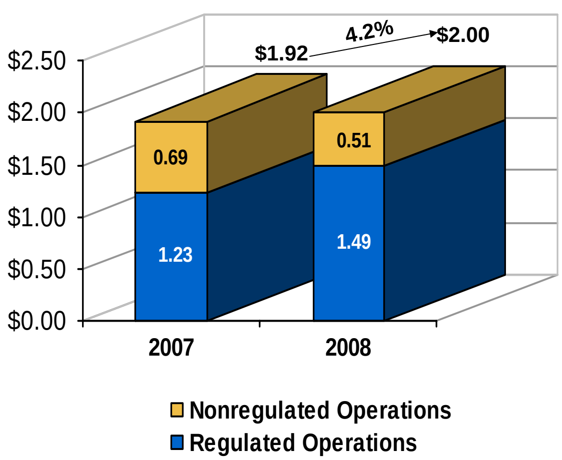


Key Drivers

- Rate increases, primarily in Texas
- Increase in O&M expenses
- Decrease in nonregulated natural gas marketing margins, primarily due to decrease in storage and trading activities
- Increase in transportation volumes and fees at the regulated pipeline

Consolidated Financial Results – Fiscal 2008

Net Income per Diluted Share



Notes

- Year-over-year increase of about 2.5 million weighted average diluted shares outstanding
- Unrealized mark-to-market margins impact of $0.20 per diluted share for fiscal 2008 and $0.14 per diluted share for fiscal 2007
- Fiscal 2007 includes ($0.05) per diluted share from write-off of software and gas gathering project

Consolidated Financial Results – Fiscal 2008

Drivers

- $71.2 million *increase* in gross profit
  - $53.4 million *increase* in natural gas distribution gross profit primarily due to rate adjustments
    - $26.3 million *increase* in the Mid-Tex Division from Texas GRIP-related recovery of 2006 capital expenditures and the fiscal 2007 and 2008 rate cases
    - $11.3 million net *increase* due to rate adjustments in Louisiana, Tennessee, Kentucky, Kansas, West Texas and Missouri
    - $ 7.5 million *increase* due to the absence in the current period of a charge estimated for unrecoverable gas costs in the prior year
    - $ 8.6 million *increase* related to increased gross receipts taxes and franchise fees, primarily in the Mid-Tex Division
  - $32.7 million *increase* in regulated transmission and storage gross profit primarily due to 90.0 Bcf increase in consolidated transportation volumes
    - $13.1 million *increase* due to rate adjustment resulting from the GRIP-related recovery for 2006 and 2007 capital expenditures in Texas
    - $ 8.3 million *increase* due to increased transportation volumes from production in the Barnett Shale region of Texas
    - $ 5.3 million *increase* from an increase in the average transportation fee
    - $ 4.3 million *increase* from ancillary fees (demand, parking, lending, etc.)

Consolidated Financial Results – Fiscal 2008

Drivers

- $71.2 million *increase* in gross profit (*continued*)
  - $11.3 million *decrease* in natural gas marketing gross profit primarily due to
    - $35.0 million *decrease* in realized asset optimization activities primarily from the settlement of financial positions without the related storage withdrawal gains, lower margins earned from cycling gas in a less volatile natural gas market and increased storage demand fees charged by third parties
    - $16.6 million *increase* in realized delivered gas margins primarily due to increased per-unit margins, principally as a result of favorable basis gains, and an increase in consolidated sales volumes of 18.7 Bcf largely due to a successful marketing strategy
    - $7.1 million *increase* in unrealized margins primarily due to a narrowing of the spreads between the forward prices used to value the financial hedges and the current cash (spot) price used to value physical storage

Consolidated Financial Results – Fiscal 2008

Natural Gas Marketing Segment	Year Ended September 30 2008	2007	Change
	(In thousands, except physical position)		
Delivered gas	$73,627	$57,054	**$16,573**
Asset optimization	(6,135)	28,827	**(34,962)**
Unrealized margin	25,529	18,430	**7,099**
GROSS PROFIT	$93,021	$104,311	**($11,290)**
Net physical position (Bcf)	8.0	12.3	**(4.3)**

Consolidated Financial Results – Fiscal 2008

Drivers

- $71.2 million *increase* in gross profit (continued)
  - $4.3 million *decrease* in nonregulated pipeline, storage and other gross profit primarily due to
    - $6.7 million *decrease* in asset optimization activities primarily a result of a less volatile natural gas market
    - $2.6 million *increase* in unrealized margins associated with storage and trading activities
    - $1.0 million *increase* in gathering fees on the Park City gathering system

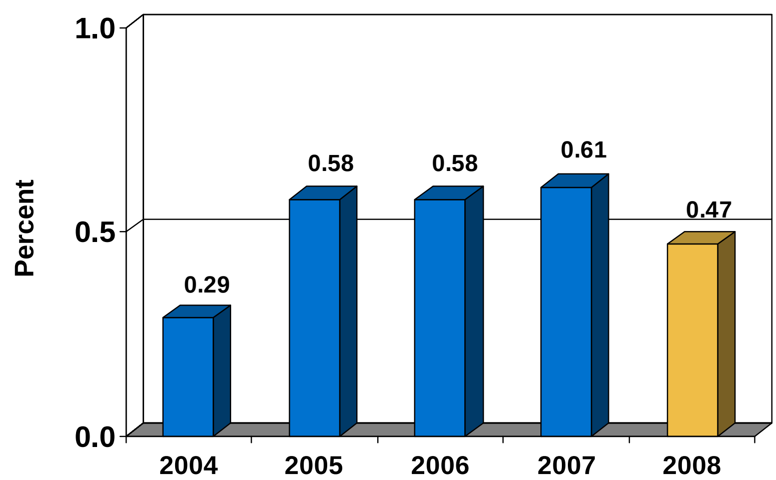
Consolidated Financial Results – Fiscal 2008

Drivers

- *Increased* O&M expenses of $36.8 million primarily due to
  - $9.0 million *increase* in outside legal fees
  - $8.2 million *increase* in higher contract labor, primarily due to project spending at Atmos Pipeline-Texas Division
  - $7.2 million *increase* in employee costs
  - $4.3 million *increase* due to the absence in the current year of deferral of Hurricane Katrina-related expenses allowed by Louisiana regulators last year
  - $4.0 million *decrease* in provision for doubtful accounts due to stronger collection efforts
  - $5.8 million *increase* due to odorization and fuel costs
  - $6.3 million net *increase* in miscellaneous administrative costs

Consolidated Financial Results – Fiscal 2008

Gas Distribution Bad Debt Expense as a % of Revenues



Consolidated Financial Results – Fiscal 2008

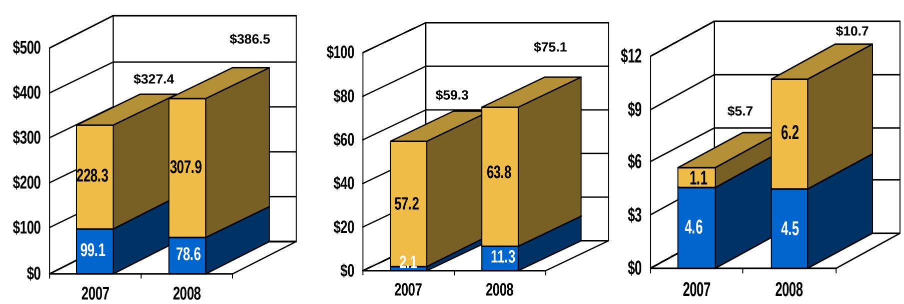
Drivers

- $6.3 million *decrease* in operating expenses due to the absence in the current period of a
  - $3.3 million one-time non-cash charge in the prior year to write off software that was no longer in use and a
  - $3.0 million charge last year to write off costs associated with a nonregulated gas gathering project
- $6.5 million *decrease* in miscellaneous income primarily due to a *decrease* in interest income on reduced average cash and short-term investments
- $7.3 million *decrease* in interest charges primarily due to lower average short-term debt balances in the current year, compared to the prior year

Consolidated Financial Results – Fiscal 2008

Capital Expenditures

Regulated *Gas Distribution* | **Regulated** *Transmission & Storage* | **Nonregulated**



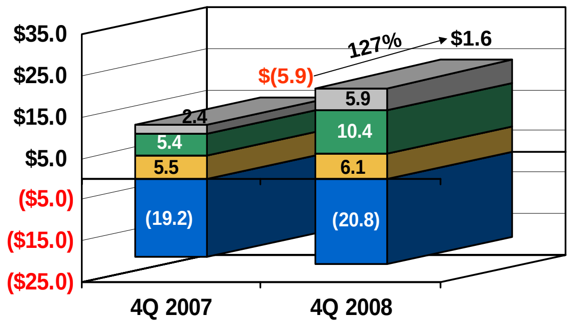
Maintenance Capital
Growth Capital

Total Fiscal 2008 Expenditures:	$472.3 million
Total Maintenance Capital:	$377.9 million
Total Growth Capital:	$ 94.4 million

Consolidated Financial Results–Fiscal 2008 4Q

Net Income (Loss) by Segment

($ in millions)



Natural gas distribution | Regulated transmission & storage
Natural gas marketing | Pipeline, storage & other

Key Drivers

- **Increase in O&M expenses across all segments**
- **Increase in nonregulated natural gas marketing margins**
- **Rate increases, primarily in Texas**
- **Increase in transportation volumes and fees at the regulated pipeline**
- **Increase in natural gas distribution due to absence of estimated unrecoverable gas cost accrual made in fiscal 2007**

Consolidated Financial Results–Fiscal 2008 4Q

Drivers

- $53.3 million *increase* in gross profit
  - $22.2 million *increase* in natural gas distribution gross profit primarily from
    - $9.1 million *increase* due to rate adjustments
      - $5.1 million *increase* in the Mid-Tex Division from the fiscal 2008 rate case settlement achieved in April 2008 and the RRC order issued in June 2008
      - $4.0 million *increase* due to rate adjustments in West Texas, Louisiana, Tennessee, Kentucky and Kansas
    - $ 7.5 million *increase* due to the absence in the current period of a charge for estimated unrecoverable gas costs in the prior-year period
  - $12.5 million *increase* in regulated transmission and storage gross profit primarily due to 19.7 Bcf increase in consolidated transportation volumes
    - $3.1 million *increase* due to rate adjustment resulting from the GRIP-related recovery for 2006 and 2007 capital expenditures in Texas
    - $2.3 million *increase* due to increased transportation volumes from production in the Barnett Shale region of Texas
    - $5.2 million *increase* in average transportation fees, parking and lending services and demand fees primarily due to market conditions

Consolidated Financial Results–Fiscal 2008 4Q

Drivers

- $53.3 million *increase* in gross profit *(continued)*
  - $14.7 million *increase* in natural gas marketing gross profit primarily due to
    - $13.9 million *increase* in realized asset optimization margins from storage withdrawal gains that were captured earlier in the fiscal year after deferring storage withdrawals and resetting financial positions to forward months
    - $5.3 million *increase* in delivered gas margins primarily due to capturing slightly higher per-unit margins from volatility related to Hurricane Ike, partially offset by a 15.3 Bcf decrease in consolidated sales volumes
    - $4.6 million *decrease* in unrealized margins due to a widening of the spreads between current cash prices and forward prices in the current quarter

Consolidated Financial Results–Fiscal 2008 4Q

Natural Gas Marketing Segment	Three Months Ended September 30		
	2008	**2007**	**Change**
	(In thousands, except physical position)		
Delivered gas	$18,028	$12,734	**$5,294**
Asset optimization	4,204	(9,731)	**13,935**
Unrealized margin	11,125	15,697	**(4,572)**
GROSS PROFIT	$33,357	$18,700	**$14,657**
Net physical position (Bcf)	8.0	12.3	**(4.3)**

Consolidated Financial Results–Fiscal 2008 4Q

Drivers

- $53.3 million increase in gross profit (continued)
  - $3.7 million *increase* in nonregulated pipeline, storage and other gross profit primarily due to an increase in unrealized margins from asset optimization activities
- $20.2 million increase in O&M expenses primarily due to
  - $5.8 million *increase* in employee costs
  - $5.4 million *increase* in higher contract labor, primarily due to project spending at Atmos Pipeline-Texas Division
  - $3.8 million *increase* in outside legal fees
  - $3.2 million *increase* in miscellaneous administrative costs
  - $2.0 million *increase* due to odorization and fuel costs

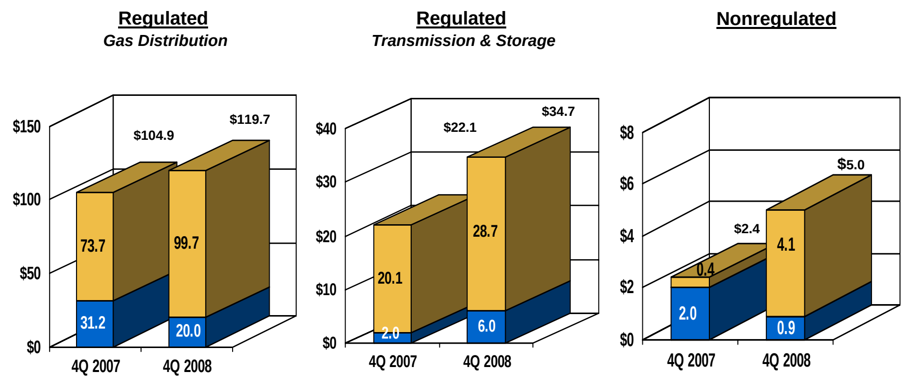
Consolidated Financial Results–Fiscal 2008 4Q

Drivers

- *Increased* taxes, other than income, of $6.4 million primarily a result of increased franchise fees and state gross receipts taxes due to increased revenues and increased ad valorem taxes
- *Decrease* in operating expenses due to the absence in the current period of a $3.0 million one-time non-cash charge to write-off costs associated with a nonregulated gas gathering project
- *Decreased* miscellaneous income of $1.7 million primarily due to a decrease in interest income on reduced average cash and short-term investments

Consolidated Financial Results–Fiscal 2008 4Q

Capital Expenditures



Total Fiscal 2008 4Q Expenditures:	$159.4 million
Total Maintenance Capital:	$132.5 million
Total Growth Capital:	$ 26.9 million

Highlights – Fiscal 2008

Quarterly Dividend

- On November 11, 2008, the Atmos Energy Board of Directors declared a quarterly dividend of $0.33 per share
- 21st consecutive annual dividend *increase*; 100th consecutive dividend declared
- To be paid on December 10, 2008, to shareholders of record on November 25, 2008
- Indicated annual dividend of $1.32 per share

Highlights – Fiscal 2008

Credit Facilities

- $600 million, 5-year committed revolving credit facility, expires December 2011
  - Serves as a backup liquidity facility for our $600 million commercial paper program
  - Lehman Brothers Bank, with a commitment of approximately $33 million, has ceased funding, leaving $567 million of capacity available
- $212.5 million, 364-day committed revolving credit facility, dated October 29, 2008, expires October 27, 2009
  - Replaced, on essentially the same terms, but at a substantially higher cost, $300 million, 364-day facility that expired October 29, 2008
- $18 million, 364-day committed credit facility from Amarillo National Bank, expires March 31, 2009
- Atmos Energy Marketing $580 million uncommitted demand working capital credit facility, expires March 31, 2009
  - Used primarily for Letters of Credit supporting AEM's natural gas purchases
  - Participating banks include BNP Paribas, Fortis Capital, Brown Brothers Harriman, Natixis, Royal Bank of Scotland, Societe Generale, RZB Finance, and Bank of Tokyo-Mitsubishi UFJ

Highlights – Fiscal 2008

Investment Grade Credit Ratings

	Rating
Moody's	
Senior Unsecured Debt:	Baa3
Commercial Paper:	P-3
Outlook:	stable
Standard & Poor's	
Senior Unsecured Debt:	BBB
Commercial Paper:	A-2
Outlook:	positive
Fitch	
Senior Unsecured Debt:	BBB+
Commercial Paper:	F-2
Outlook:	stable

Highlights – Fiscal 2008

Rate Case Filing – City of Dallas

- November 5, 2008, filed for a rate increase in the City of Dallas of about $9.1 million
  - Based on a system-wide deficiency calculation of $57.8 million
- Case only filed in the City of Dallas. Previously reached settlement with the remaining 438 cities of 439 total cities in the Mid-Tex Division
  - Mid-Tex Division serves approximately 222,000 residential, commercial and industrial customers in Dallas, Texas
  - Proposed implementation date of 12/11/08
  - City of Dallas has until March 10, 2009, to accept/settle/deny the request
  - Final action required on appeal to RRC by August 31, 2009
- Requested ROE of 11.7%; Requested ROR of 8.85%
- Requested Capital Structure: 50.18% Debt / 49.82% Equity
- Proposed system-wide Rate Base of $1.315 billion; System-wide Authorized Net Plant of $1.128 billion
- Includes increase in rate base of $97.6 million for 12 months ended June 30, 2008, and $80.9 million for 2008 GRIP expenditures
- Test year ended June 30, 2008; Net plant projected through March 2009

Highlights – Fiscal 2008

Tennessee Rate Filing

- October 15, 2008, filed request for revenue increase of about $6.3 million
- Requested monthly residential customer charge increased to $15.00 from $13.00 in winter months; and increased to $12.00 from $10.00 during summer months
- Requested capital structure of 50% debt / 50% equity
- Requested ROE of 11.7%; Requested ROR of 8.99%
- Requested Rate Base: $191.0 Million
- Forward-looking filing with test year ended March 31, 2010
- Serve about 132,000 customers

Highlights – Fiscal 2008

Georgia Rate Case Decision

- September 17, 2008, Georgia Public Service Commission ordered a revenue increase of about $3.4 million
- Rate change effective September 22, 2008
- Monthly residential customer charge increased to $10.50 from $7.00
- Capital structure of 55% debt / 45% equity
- Authorized ROE of 10.7%; Allowed ROR of 7.75%
- Authorized Rate Base: $66.9 Million
- Forward-looking filing with test year ended March 30, 2009
- Serve about 64,000 customers

Highlights – Fiscal 2008

Mississippi Stable Rate Filing

- Annual rate stabilization filing made September 2008, requesting an increase of about $3.5 million
- Test year ended June 30, 2008
- Rate change effective November 1, 2008
- Requested ROE of 10.46%; overall return of 8.06%
- Capital structure: 53% debt / 47% equity
- Requested Rate Base of about $215 million
- About 272,000 customers

Highlights – Fiscal 2008

West Texas Cities Rate Filing - RRM

- August 29, 2008, filed request for revenue increase of about $9.5 million, under a negotiated rate review mechanism
- Implements Rate Review Mechanism (RRM) effective for a three-year trial period
  - Reflects annual changes in cost of service and rate base, replaces GRIP filings for the West Texas Cities, except Lubbock and Amarillo
  - Lowers base customer charge to $7.37 for residential customers, effective 11/15/08
  - Two basic components of this mechanism:
    - Prospective component that adjusts rates for the next year, including known and measurable changes in O&M; and
    - True-up component that adjusts the prior year, up or down, to the authorized ROE
  - Negotiated final amount of $3.9 million with 11/15/08 implementation
  - Future RRM filings by April 1st, to be effective August 1st
- Authorized ROE of 9.6%; capital structure of 52% debt / 48% equity

Highlights – Fiscal 2008

Rate Case Decision in Mid-Tex Division

- June 24, 2008, Railroad Commission of Texas issued final order applicable to approximately 20% of customers
  - Includes City of Dallas and environs customers
  - The remaining 80% of Mid-Tex division customers (438 of 439 cities) were entities who reached earlier settlement; therefore not affected by this order
- System-wide annual revenue increase of about $19.6 million; July 8, 2008 implementation; increased residential customer charge to $14
- Capital structure of 52% debt / 48% equity
- Authorized ROE of 10.0%; Allowed ROR of 7.98%
- System-wide Rate Base of $1.128 billion; System-wide Authorized Net Plant of $1.244 billion
- Recovery of bad debt gas cost through a Gas Cost Recovery (GCR) mechanism beginning July 1, 2008
- Establishes a conservation & energy efficiency program
  - Effective October 1, 2008; funded annually with $1 million contributions each by the company and customers
- Test year ended June 30, 2007

Highlights – Fiscal 2008

Rate Case Settlement in Mid-Tex Division

- Settlement agreement reached with 438 of 439 cities served in Mid-Tex Division, representing approximately 80% of Mid-Tex customers
- Includes initial increase of $10 million on a system-wide basis, implemented in the consumption charge and effective April 1, 2008
- Implements Rate Review Mechanism (RRM) effective for a three-year trial period
  - Reflects annual changes in cost of service and rate base, replaces GRIP filings for the settling cities
  - Lowers base customer charge to $7.00 for residential customers, effective 11/1/08
  - Two basic components of this mechanism:
    - Prospective component that adjusts rates for the next year, including known and measurable changes in O&M; and
    - True-up component that adjusts the prior year, up or down, to the authorized ROE
  - April 14, 2008, made initial RRM filing with the settling cities for $33.5 million on a systemwide basis, negotiated $20.0 million on a system-wide basis with 11/1/08 implementation
  - Future RRM filings by March 1st, to be effective July 15th
- Authorized ROE of 9.6%; capital structure of 52% debt / 48% equity
- Establishes a conservation program effective October 1, 2008
  - Funded annually with $1 million contributions each by the company and customers

Highlights – Fiscal 2008

Mid-Tex Division 2008 Rate Outcome Summary

Settlement (438 of 439 Cities) ~80%	System-wide Increase in Revenues 100%	RRC Order (City of Dallas & Environs) ~20%
Effective 4/1/08 (approx. $8.0 million)	$10 Million Rate Increase	—
—	$19.6 Million Rate Increase	Effective 7/8/08 (approx. $3.9 million)
Effective 11/08 (est.) (approx. $16 million)	$20.0 Million RRM	—
Included in RRM filing	$10.3 Million GRIP Filing Recovery	Effective 1/09 (est.) (approx. $1.8 million)
Effective 11/08 (est.)	Gas Cost Recovery of Bad Debt	Effective 7/1/08
Effective 11/08 (est.)	Capital Structure 52% Debt; 48% Equity	Effective 7/1/08
Effective 10/1//08	$1 Million Conservation Program	Effective 10/1/08
9.6%	Authorized Return on Equity (ROE)	10.0%

Highlights – Fiscal 2008

Louisiana Stable Rate Filings

- June 2008, approved $1.7 million increase for the LGS jurisdiction annual rate stabilization filing made April 2008, requesting an increase of about $2.6 million
  - Test year ended December 31, 2007
  - Rate change effective July 1, 2008
  - ROE of 10.4 percent; overall return of 8.21 percent
  - Capital structure: 52 percent debt / 48 percent equity
  - Rate Base of $222 million and affects about 265,000 customers

- March 31, 2008, approved $2.1 million increase for TransLa jurisdiction annual rate stabilization filing made December 2007
  - Included an increase in rates of about $1.7 million and an increase to depreciation rates of approximately $0.4 million
  - Rate increase effective April 1, 2008
  - Test year ended September 30, 2007

Highlights – Fiscal 2008

GRIP Filing - Texas

- May 2008, **Mid-Tex Division** 2007 GRIP filing on a system-wide basis of $10.3 million related to return and capital-related expenses on $58.2 million increase in net investment during last half of calendar 2007; anticipate implementation January 2009 of approximately $1.8 million annually for the customers in the City of Dallas and unincorporated areas

- February 2008, **Atmos Pipeline-Texas** 2007 GRIP filing of about $7.0 million revenue increase related to return, depreciation and changes in taxes on about $46.6 million in net investment during calendar 2007; effective April 15, 2008

Rate Case Settled in Kansas

- May 12, 2008, Kansas Corporation Commission approved a "black box" settlement authorizing a revenue increase of $2.1 million, effective May 19, 2008
- Request filed on September 14, 2007, for a revenue increase of about $5.0 million
- Filing proposed a Customer Utilization Adjustment mechanism to address declining use and complement existing WNA. In the settlement, both parties committed to continue to work to develop such a mechanism
- Serves approximately 124,000 residential, commercial and industrial customers in Kansas
- Requested ROE: 11.00%
- Requested Capital Structure: 51.7% Debt / 48.3% Equity
- Requested Rate Base: $135.6 Million
- Test year ended March 31, 2007

Ft. Necessity Storage Project

- Submitted pre-filing request with the Federal Energy Regulatory Commission (FERC) to construct and operate a salt-cavern gas storage project in Franklin Parish, LA (Docket No. PF08-10-000), expect approval in 2Q of fiscal 2009
  - Project initially includes development of three 5 Bcf caverns of working gas storage for a total of 15 Bcf, with six-turn injection and withdrawal capabilities of the entire capacity; four additional storage caverns could potentially be developed, if market demand exists
  - Pending FERC approval, the first cavern is projected to go into operation by 2011, with the other two caverns in operation by 2012 and 2014
- Drilling of the test well is complete and expect evaluation of the salt core by mid-December; will be configured to serve as a cavern well upon FERC 7C certification
- Successful non-binding open season completed in July
  - Participants requested storage capacity that in total was more than three times greater than the 5 billion cubic feet (Bcf) of capacity proposed in phase one of the project
  - Participants represented a diverse group of energy companies
- Engaged services of investment banker to aid in determining optimal ownership/development mix

Highlights – Fiscal 2008

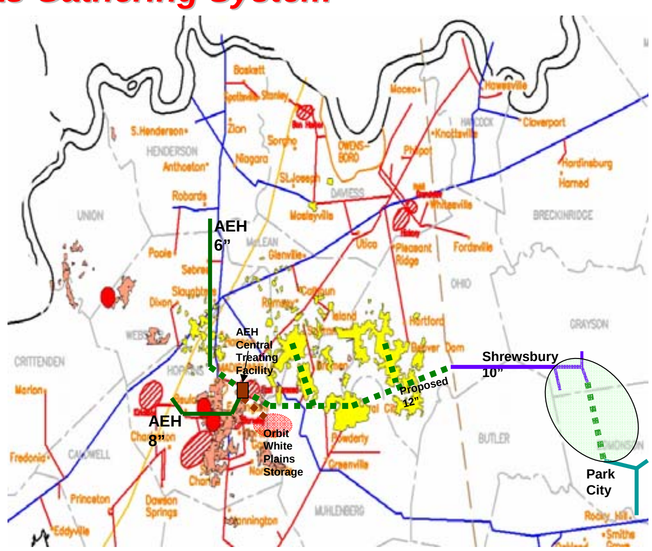
Park City Gathering System in Kentucky

- 23-mile low-pressure, natural gas gathering system northeast of Bowling Green, Kentucky, with delivery into Texas Gas Transmission's Slaughter/Bowling Green lateral
- Initially, 47 of 60 wells connected via polyethylene pipe with long-term expected capacity of over 10,000 Mcf/d
- Gas contains about 16% nitrogen and is treated
- Total cost of about $12 million
  - $3 million spent in fiscal 2007
  - $9 million spent in fiscal 2008
- Operations began in May 2008
- Projected to generate about $1.3 million of net income per year over 10 years, with additional $2.5 million of capex to extend the backbone system

Highlights – Fiscal 2008

Shrewsbury Gas Gathering System

- **$5.8 Million Asset Purchase**
  - **80 mile low-pressure gas gathering system**
  - **26 miles of 10-inch lines**
  - **treatment & compression**
  - **Midwestern PL Interconnect**
  - ***Letter of Intent to sell***
    - **Proved reserves**
    - **Producing wells**
    - **32K acres of mineral interests**
- **Anticipate net investment of approximately $2.0 million**
- **Current production of about 700 Mcf/day**
- **50 additional wells can be connected for Kentucky Natural Gas with expected capacity of 750 Mcf/d**
- **Remaining gathering business projected to generate about $0.6 million of net income per year over 10 years, yielding estimated after-tax IRR of 24%**



Earnings Guidance – Fiscal 2009E

- Atmos Energy expects earnings to be in the range of $2.05 - $2.15 per diluted share for the 2009 fiscal year
- Assumptions include:
  - Contribution from natural gas marketing segment reflects less volatility in gas price spreads
    - Total expected gross margin contribution from the marketing segment in the range of $85 million to $95 million, excluding any material mark-to-market impact at September 30, 2009
  - Continued successful execution of rate strategy and collection efforts
  - Bad debt expense of no more than $12 million
  - Average gas cost ranging from $9 - $11 per mcf
  - Short-term interest rate of 3.75%
  - No material acquisitions

Note: Changes in these events or other circumstances that the company cannot currently anticipate could materially impact earnings, and could result in earnings for fiscal 2009 significantly above or below this outlook.

Projected Net Income by Segment

($ millions, except EPS)

	2005	2006	2007	2008	2009E
Natural Gas Distribution	$ 81	$ 53	$ 73	$ 93	$ 96 – 99
Regulated Trans. & Storage	28	27	34	41	44 – 46
Natural Gas Marketing	23	58	46	30	30 – 33
Pipeline, Storage & Other	4	10	15	16	17 – 19
Total	136	148	168	180	187 – 197
Avg. Diluted Shares	79.0	81.4	87.7	90.2	91.4
Earnings Per Share	$ 1.72	$ 1.82	$ 1.92	$ 2.00	$ 2.05 – $2.15

Consolidated Financial Results – Fiscal 2009E

Atmos Energy Marketing – Gross Profit Margin Composition

2009E

Delivered Gas

(Bundled gas deliveries & peaking sales)

- Impacted by customer volume demand
- Sales prices are:
  - Cost plus profit margin
  - Cost plus demand charges

Margins: More predictable

$70 - $75 Million

+

Asset Optimization

(Storage & transportation management)

- Impacted by gas price spread values in the market (arbitrage opportunity)
- Physical storage capabilities
- Available storage and transport capacity
  - 7.9 Bcf proprietary contracted capacity
  - 27 Bcf customer-owned / AEM- managed storage

Margins: More variable

$15 - $20 Million

=

Total AEM Margins

Total margins reflect:

- Stability from delivered gas margins
- Upside from optimizing our storage and transportation assets to capture arbitrage value

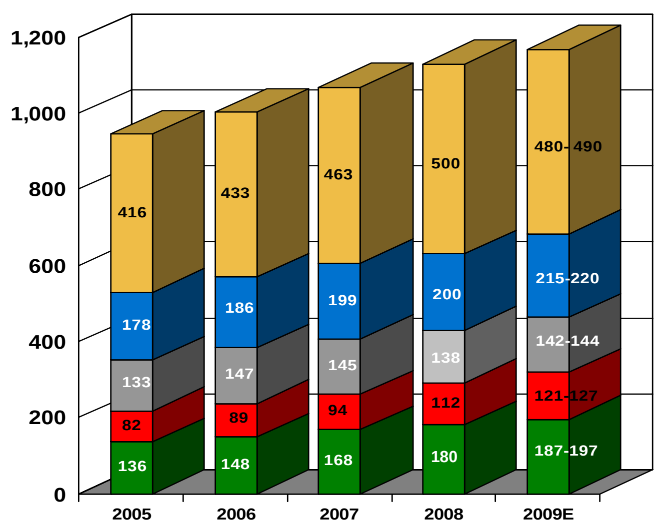
Margins: Stable with potential upside

$85 - $95 Million

Consolidated Financial Results – Fiscal 2009E

Selected Income Statement Components

($ millions)

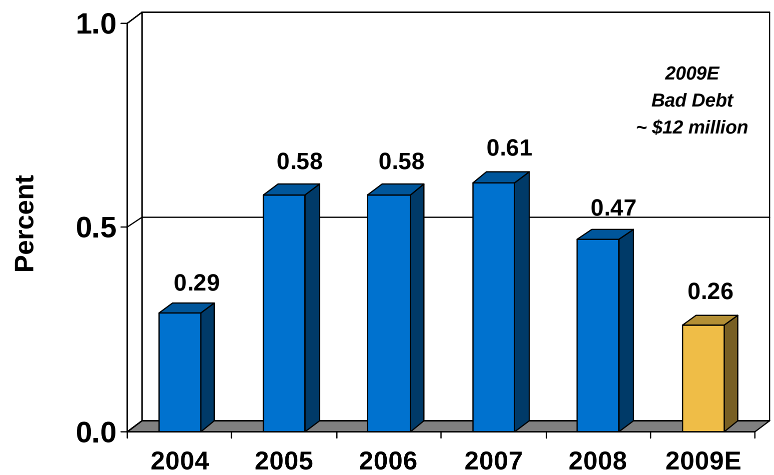


2009E Consolidated
($ millions)

O & M	$480 - $490
D & A	$215 - $220
Interest	$142 - $144
Income Tax	$121 - $127
Net Income	$187 - $197
Shares Out	91.4 million

Consolidated Financial Results – Fiscal 2009E

Gas Distribution Bad Debt Expense as a % of Revenues



Consolidated Financial Results – Fiscal 2009E

Projected Cash Flow

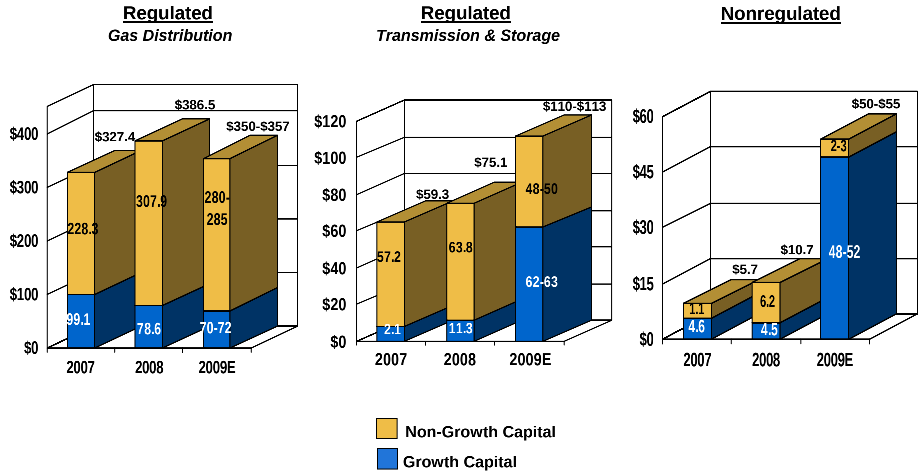
($ millions)

	2005	2006	2007	2008	2009E
Cash Flows from Operations	$ 387	$ 311	$ 547	$371	$ 480 - 490
Maintenance/Non-growth Capital	(243)	(287)	(287)	(378)	(330-338)
Dividends	(99)	(102)	(112)	(117)	(121)
Cash Available for Debt Reduction and Growth Projects	$ 45	$ (78)	$ 148	$(124)	$ 29 - 31

Consolidated Financial Results – Fiscal 2009E

Capital Expenditures

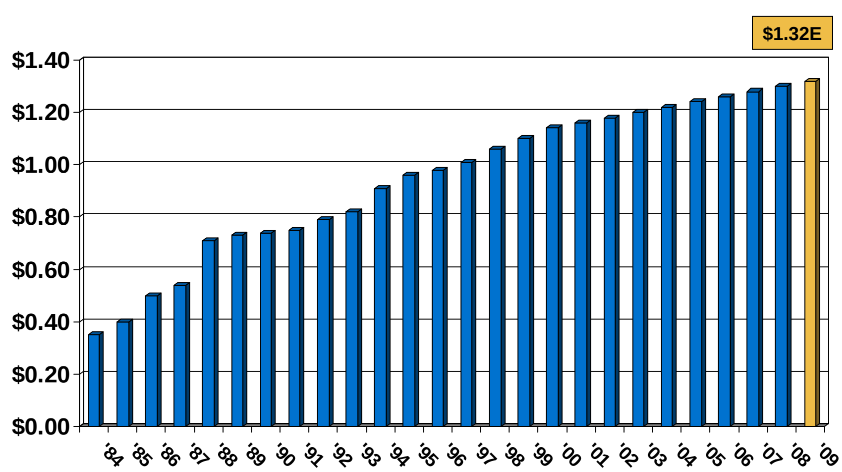
($ millions)



Consolidated fiscal 2009 CAPEX projection is $510-$525 million

Consolidated Financial Results – Fiscal 2009E

Annual Dividend Growth



Note: Amounts are adjusted for mergers and acquisitions. For fiscal 2009, $1.32 is the indicated annual dividend.

As a Reminder…

- The audio and slide presentation of this conference call will be available on Atmos Energy's Web site by 8:00 a.m. Eastern Standard Time on November 12, 2008, through midnight February 4, 2009. Atmos Energy's Web site address is: www.atmosenergy.com.
- To listen to the live conference call, dial 800-218-8862 by 8:00 a.m. Eastern Standard Time on November 12, 2008.

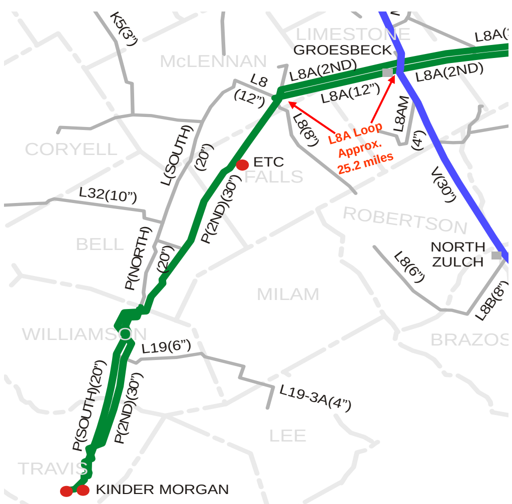
Appendix

Summary of Gas Distribution Revenue – Related Tax Information

- **Gross profit margins, primarily in our Mid-Tex Division, include franchise fees and gross receipts taxes, which are calculated as a percentage of revenue (inclusive of gas costs). We record the expense for these taxes as a component of taxes, other than income.**
- **Timing differences exist between the recognition of revenue for franchise fees recovered from our customers and the recognition of expense of franchise taxes, which may favorably or unfavorably affect net income; however, they should offset over time with no permanent impact on net income.**

	As of September 30 Three Months			As of September 30 Twelve Months		
	2008	2007	**Change**	2008	2007	**Change**
	(Amounts in Thousands)					
Amounts included in margin	15,009	12,938	**2,071**	111,728	103,138	**8,590**
Amounts included in taxes, other	(19,733)	(15,057)	**(4,676)**	(112,472)	(105,233)	**(7,239)**
Difference / Impact	$ (4,724)	$ (2,119)	**$ (2,605)**	$ (744)	$ (2,095)	**$ 1,351**

Austin Corridor Project – L8A Loop



- Approximately 25 miles of 24-inch pipe extending from Groesbeck to Riesel Junction lines
- Completed pipeline should supply an incremental 100 MMcf/d to current design demand of 232 MMcf/d
- Provides increased service to existing LDCs and power plants and will compete for new power plant business in the Austin area
- Estimated capital cost of between $50-$55 million
- Estimated completion in 3rd quarter of fiscal 2009

Economic Value vs. GAAP Reported Results

- We commercially manage our storage assets by capturing arbitrage value through optimization strategies that create embedded (forward) value in the portfolio. We financially report the transactions for external reporting purposes in accordance with generally accepted accounting principles ("GAAP").
- **GAAP Reported Value** is the period to period net change in fair value of the portfolio reported in the income statement that results from the process of marking to market the physical storage volumes and corresponding financial instruments in an interim period.
- **Economic Value** is the period to period forward margin of our storage portfolio that results from the process of calculating our weighted average cost of inventory (WACOG), and our weighted average sales price of our forward financials (WASP), then multiplying the difference times inventory volumes. This margin will be realized in cash when the hedged transaction is executed or when financials are settled and then reset to stay hedged against physical volumes.
  - **Economic Value** represents the "forward" economic margin of the transactions, while GAAP reported results reflect that portion of our "forward" margin that has been recorded in the income statement.
  - **Volatility** in earnings includes the impact of the accounting treatment of our storage portfolio in accordance with GAAP and is reflective of relatively high price volatility of the prompt month, and the relatively low volatility of the offsetting forward months.

Economic Value vs. GAAP Reported Results

Reported GAAP Value

- Physical and Financial Positions

$36.4 MM

Economic Value*

(Commercial Value)

- Physical and Financial Positions

$48.5 MM

Market Spread

***Potential Gross Profit**

$12.1 MM

****There is no assurance that the economic value or the potential gross profit will be fully realized in the future.***

At September 30, 2008

Economic Value vs. GAAP Reported Results
Fiscal Year

Period Ending	Physical Volume (Bcf)	Economic Value (EV) ($ per mcf) WASP	WACOG	EV	Total ($ in millions)	GAAP Reported Value - MTM ($ per mcf)	Total ($ in millions)	Market Spread ($ per mcf)	Total ($ in millions)
9/30/2006	14.5	11.9716	7.8329	4.1387	60.0	(1.1076)	(16.0)	5.2463	76.0
9/30/2007	12.3	11.1547	7.8297	3.3250	40.8	0.8819	10.8	2.4431	30.0
2007 Variance	(2.2)	$ (0.8169)	$ (0.0032)	$ (0.8137)	$ (19.2)	1.9895	$ 26.8	$ (2.8032)	$ (46.0)
9/30/2007	12.3	11.1547	7.8297	3.3250	40.8	0.8819	10.8	2.4431	30.0
9/30/2008	8.0	14.9977	8.9220	6.0757	48.5	4.5643	36.4	1.5114	12.1
2008 Variance	(4.3)	$ 3.8430	$ 1.0923	$ 2.7507	$ 7.7	3.6824	$ 25.6	$ (0.9317)	$ (17.9)

WASP: Weighted average sales price for gas held in storage
WACOG: Weighted average cost of AEM's gas in storage
EV: "Economic Value" which equals gas sales price (WASP) minus cost of gas (WACOG) on a per unit basis

Economic Value vs. GAAP Reported Results
Three Months Ended

Period Ending	Physical Volume (Bcf)	Economic Value (EV) ($ per mcf) WASP	WACOG	EV	Total ($ in millions)	GAAP Reported Value - MTM ($ per mcf)	Total ($ in millions)	Market Spread ($ per mcf)	Total ($ in millions)
6/30/2007	21.5	9.5409	7.6238	1.9171	41.2	(0.3343)	(7.2)	2.2514	48.4
9/30/2007	12.3	11.1547	7.8297	3.3250	40.8	0.8819	10.8	2.4431	30.0
2007 Variance	(9.2)	$ 1.6138	$ 0.2059	$ 1.4079	$ (0.4)	1.2162	$ 18.0	$ 0.1917	$ (18.4)
6/30/2008	17.5	11.0565	8.3037	2.7528	48.2	1.9616	34.3	0.7912	13.9
9/30/2008	8.0	14.9977	8.9220	6.0757	48.5	4.5643	36.4	1.5114	12.1
2008 Variance	(9.5)	$ 3.9412	$ 0.6183	$ 3.3229	$ 0.3	2.6027	$ 2.1	$ 0.7202	$ (1.8)

WASP: Weighted average sales price for gas held in storage
WACOG: Weighted average cost of AEM's gas in storage
EV: "Economic Value" which equals gas sales price (WASP) minus cost of gas (WACOG) on a per unit basis

Atmos Energy Corporation
Jurisdictional Rate Data
as of November 11, 2008

Jurisdiction	Effective Date of Last Rate Action	Date of Last Rate Filing *(pending)*	Rate Base (in thousands) 1	*Requested* Rate Base (in thousands)	Authorized Rate of Return	*Requested* Rate of Return	Authorized Return on Equity	*Requested* Return on Equity	Authorized Debt/Equity Ratio	*Requested* Debt/Equity Ratio	Annual Revenue Stabilization	Bad debt Rider [3]	WNA	9/30/08 Meters
Atmos Pipeline-Texas	5/24/04		417,111		8.258%		10.00%		50/50			n/a	n/a	n/a
Atmos Pipeline-Texas - GRIP	4/15/08		713,351		8.258%		10.00%		50/50			n/a	n/a	n/a
Mid-Tex - Settled Cities	11/1/08		1,176,453 [6]		7.79%		9.60%		52/48		Y	Y	Y	1,225,382
Mid-Tex - Dallas & Environs	6/24/08	*11/5/08*	1,127,924 [6]	*1,315,000*	7.98%	*8.85%*	10.00%	*11.7%*	52/48	*50.18/49.82*		Y	Y	306,346
Lubbock	3/1/04	*6/1/08*	43,300	*52,186*	9.15%	*7.79%*	11.25%	*9.6%*	50/50	*52/48*	Y	*Proposed*	Y	73,323
Lubbock Environs GRIP [7]	9/1/08	*10/24/08*	50,778	*61,638*	9.15%		11.25%		50/50			n/a	n/a	n/a
West Texas Cities	11/18/08		112,043		7.79%		9.60%		52/48		Y	Y	Y	156,121
W. TX Cities Environs GRIP [7]	1/1/08	*10/17/08*	127,360	*141,170*	8.77%		10.50%		50/50			n/a	n/a	n/a
Amarillo	9/1/03		36,844		9.88%		12.00%		50/50			Y	Y	70,157
Colorado	10/1/07		81,208		8.45%		11.25%		52/48			N	N	111,069
Kansas	5/12/08		135,561 [4]		[2]	*8.47%*	[2]	*11.0%*	[2]	*52/48*		Y	Y	129,048
Georgia	9/22/08		66,893		7.75%		10.70%		55/45			N	Y	69,043
Illinois	11/1/00		24,564		9.18%		11.56%		67/33			N	N	23,233
Iowa	3/1/01		5,000		[2]		11.00%		57/43			N	N	4,425
Kentucky	8/1/07		169,406 [4]		[2]	*8.82%*	[2]	*11.75%*	[2]	*52/48*		N	Y	177,393
Missouri	3/4/07		55,976 [4]		[2]	*8.59%*	[2]	*12.0%*	[2]	*56/44*		N	N [5]	58,703
Tennessee	11/4/07	*10/15/08*	186,506	*191,000*	8.03%	*8.99%*	10.48%	*11.7%*	56/44	*50/50*		Y	Y	134,128
Virginia	9/30/08		36,675		8.46%-8.96%		9.50%-10.50%		55/45			Y	Y	23,422
TransLa	4/1/08		96,834		[2]	*8.00%*	10.00%-10.80%		52/48		Y	N	Y	78,867
LGS	7/1/08		221,970		[2]	*8.21%*	10.40%		52/48		Y	N	Y	280,403
Mississippi	1/1/05	*9/5/08*	196,801	*214,525*	8.23%	*8.06%*	9.80%	*10.46%*	58/42	*53/47*	Y	*Proposed*	Y	270,716

[1] The rate base, authorized rate of return and authorized return on equity presented in this table are those from the last base rate case for each jurisdiction. These rate bases, rates of return and returns on equity are not necessarily indicative of current or future rate bases, rates of return or returns on equity.
[2] A rate base, rate of return, return on equity or debt/equity ratio was not included in the respective state commission's final decision.
[3] The bad debt rider allows us to recover from ratepayers the gas cost portion of uncollectible accounts.
[4] The rate base per the last filing was not included in the respective state commission's final decision; however, the amount presented represents the filed rate base included in the latest filing.
[5] The Missouri jurisdiction has a straight-fixed variable rate design, which decouples gross profit margin from customer usage patterns.
[6] Mid-Tex rate base for settled cities and Dallas both represented on a 'system-wide' basis.
[7] Lubbock & WT Cities Environs are calculated on a 'system wide' basis and will only be applied to environs areas once RRM/CCVP takes effect.