

**Bob Evans Farms, Inc.**  
Earnings Release Fact Sheet (unaudited)  
Fiscal 2009 – Quarter 1

Note: amounts are in thousands, except per share amounts

First quarter (Q1), ended July 25, 2008, compared to the corresponding period a year ago:

	<u>Consolidated Results</u>				<u>Restaurant</u>		<u>Food Products</u>	
	Q1 <u>2009</u>	% of <u>sales</u>	Q1 <u>2008</u>	% of <u>sales</u>	Q1 <u>2009</u>	Q1 <u>2008</u>	Q1 <u>2009</u>	Q1 <u>2008</u>
Net sales	\$440,287		\$424,624		\$368,143	\$360,189	\$72,144	\$64,435
Cost of sales	130,396	29.6%	125,568	29.6%	25.5%	25.5%	50.6%	52.5%
Operating wages	152,705	34.7%	153,785	36.2%	39.1%	40.5%	12.2%	12.2%
Other operating	73,560	16.7%	68,849	16.2%	18.9%	18.1%	5.4%	5.7%
S,G & A	40,167	9.1%	35,814	8.4%	6.8%	6.1%	20.8%	21.3%
Depr. & amort.	<u>19,939</u>	<u>4.6%</u>	<u>19,083</u>	<u>4.5%</u>	<u>4.9%</u>	<u>4.8%</u>	<u>2.7%</u>	<u>3.0%</u>
Operating income	23,520	5.3%	21,525	5.1%	4.8%	5.0%	8.3%	5.3%
Interest	<u>2,885</u>	<u>0.6%</u>	<u>2,217</u>	<u>0.6%</u>				
Pre-tax income	20,635	4.7%	19,308	4.5%				
Income taxes	<u>6,826</u>	<u>1.6%</u>	<u>5,985</u>	<u>1.4%</u>				
Net income	\$ 13,809	3.1%	\$ 13,323	3.1%				
EPS – basic	\$0.45		\$0.38					
EPS – diluted	\$0.45		\$0.38					
Dividends paid per share	\$0.14		\$0.14					
Weighted average shares outstanding:								
Basic	30,729		34,910					
Dilutive stock options	<u>173</u>		<u>418</u>					
Diluted	30,902		35,328					
Shares outstanding at quarter end	30,880		34,466					

- Income taxes, as a percentage of pre-tax income, were 33.1% vs. 31.0%

### **Consolidated Review:**

- Net sales increased 3.7% (\$440.3 million vs. \$424.6 million).
- Operating income increased 9.3% (\$23.5 million vs. \$21.5 million).
- Pre-tax income increased 6.9% (\$20.6 million vs. \$19.3 million).
- Effective tax rate was 33.1% compared to 31.0%.
- Net income increased 3.6% (\$13.8 million vs. \$13.3 million).
- Diluted EPS was \$0.45 vs. \$0.38.
- The first quarter results include the impact of the following (dollars in thousands):
  - Consolidated and restaurant results for the first quarters of fiscal 2009 and 2008 included a net pre-tax gain of \$0 and \$1.1 million, respectively, on asset disposals that are reflected in S,G&A.
  - Consolidated and restaurant results for the first quarter of fiscal 2009 included a pre-tax charge of \$0.7 million related to a legal settlement that is reflected in S,G&A.
  - The company adopted SFAS 123(R), which requires the expensing of stock options, in the first quarter of FY07. The company significantly reduced the issuance of stock options and implemented a new performance incentive plan which predominantly uses restricted stock as the award. The pre-tax expenses of adopting SFAS 123(R) and issuing awards under the new plan are:

(amounts in thousands)

	Q1 FY 09 <u>Actual *</u>	Q1 FY 08 <u>Actual *</u>	Total FY 09 <u>Estimated</u>	Total FY 08 <u>Actual</u>
Stock options	\$ 866	\$ 435	\$1,262	\$ 810
New plan (excluding options)	<u>3,938</u>	<u>3,534</u>	<u>6,483</u>	<u>5,470</u>
Total	\$4,804	\$3,969	\$7,745	\$6,280

\* Expense is reflected in S, G & A: \$3,731 and \$3,070 in 2009 and 2008, respectively, in the restaurant segment and \$1,073 and \$899 in 2009 and 2008, respectively, in the food products segment.

### Restaurant Review:

- Overall restaurant sales increased 2.2% (\$368.1 million vs. \$360.2 million).
- Nominal same-store sales increased 2.0% at Bob Evans Restaurants and decreased 6.5% at Mimi's.
- Operating income decreased 3.0% (\$17.6 million vs. \$18.1 million).
- Operating margin was 4.8% compared to 5.0%.
- Restaurants in operation at quarter end were: 571 Bob Evans Restaurants and 135 Mimi's. 579 Bob Evans Restaurants and 116 Mimi's were in operation a year ago.
  
- Restaurant openings, by quarter:

#### Bob Evans Restaurants:

<u>Fiscal Year</u>	<u>Beginning Total</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Full Year</u>	<u>Closings</u>	<u>Ending Total</u>
<b>2009</b>	<b>571</b>	<b>0</b>	<b>0e</b>	<b>0e</b>	<b>1e</b>	<b>1e</b>	<b>0</b>	<b>572e</b>
2008	579	0	0	1	1	2	10	571
2007	587	4	1	3	2	10	18	579
2006	591	6	6	3	5	20	24	587
2005	558	11	12	10	4	37	4	591

#### Mimi's Cafes:

<u>Fiscal Year</u>	<u>Beginning Total</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Full Year</u>	<u>Closings</u>	<u>Ending Total</u>
<b>2009</b>	<b>132</b>	<b>3</b>	<b>4e</b>	<b>3e</b>	<b>2e</b>	<b>12e</b>	<b>0</b>	<b>144e</b>
2008	115	1	2	8	6	17	0	132
2007	102	2	1	3	7	13	0	115
2006	92	1	2	1	6	10	0	102
2005	81	0	3	4	4	11	0	92

#### Consolidated Restaurants:

<u>Fiscal Year</u>	<u>Beginning Total</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Full Year</u>	<u>Closings</u>	<u>Ending Total</u>
<b>2009</b>	<b>703</b>	<b>3</b>	<b>4e</b>	<b>3e</b>	<b>3e</b>	<b>13e</b>	<b>0</b>	<b>716e</b>
2008	694	1	2	9	7	19	10	703
2007	689	6	2	6	9	23	18	694
2006	683	7	8	4	11	30	24	689
2005	639	11	15	14	8	48	4	683

- Rebuilt restaurant openings, by quarter:

<u>Fiscal Year</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Full Year</u>
<b>2009</b>	<b>1</b>	<b>3e</b>	<b>0e</b>	<b>1e</b>	<b>5e</b>
2008	2	2	1	3	8
2007	1	1	1	1	4
2006	6	4	3	1	14
2005	3	5	0	2	10

- Bob Evans Restaurants same-store sales analysis (24-month core; 547 restaurants):

	<u>Fiscal 2009</u>			<u>Fiscal 2008</u>			<u>Fiscal 2007</u>		
	<u>Nominal</u>	<u>Menu</u>	<u>Real</u>	<u>Nominal</u>	<u>Menu</u>	<u>Real</u>	<u>Nominal</u>	<u>Menu</u>	<u>Real</u>
May	4.4	2.8	1.6	0.9	2.0	(1.1)	(1.2)	3.1	(4.3)
June	0.9	2.9	(2.0)	4.0	2.6	1.4	(4.1)	3.0	(7.1)
July	<u>1.1</u>	<u>2.9</u>	<u>(1.8)</u>	<u>4.4</u>	<u>2.6</u>	<u>1.8</u>	<u>(5.6)</u>	<u>3.0</u>	<u>(8.6)</u>
Q1	2.0	2.9	(0.9)	3.2	2.4	0.8	(3.9)	3.0	(6.9)
August				4.3	2.6	1.7	(4.2)	3.0	(7.2)
September				0.4	2.6	(2.2)	5.0	2.4	2.6
October				<u>(1.9)</u>	<u>1.8</u>	<u>(3.7)</u>	<u>3.0</u>	<u>2.4</u>	<u>0.6</u>
Q2				0.7	2.3	(1.6)	1.3	2.6	(1.3)
November				2.1	2.8	(0.7)	0.6	1.9	(1.3)
December				1.1	3.2	(2.1)	3.3	1.3	2.0
January				<u>1.2</u>	<u>2.3</u>	<u>(1.1)</u>	<u>2.4</u>	<u>2.3</u>	<u>0.1</u>
Q3				1.5	2.8	(1.3)	2.1	1.8	0.3
February				3.3	2.4	0.9	(0.7)	2.4	(3.1)
March				0.1	2.4	(2.3)	1.2	2.4	(1.2)
April				<u>1.7</u>	<u>2.4</u>	<u>(0.7)</u>	<u>2.1</u>	<u>1.9</u>	<u>0.2</u>
Q4				1.7	2.4	(0.7)	1.0	2.2	(1.2)
<b>Fiscal year</b>				<b>1.8</b>	<b>2.5</b>	<b>(0.7)</b>	<b>0.1</b>	<b>2.4</b>	<b>(2.3)</b>

- Mimi's Cafe same-store sales analysis (24-month core; 102 restaurants):

	<u>Fiscal 2009</u>			<u>Fiscal 2008</u>			<u>Fiscal 2007</u>		
	<u>Nominal</u>	<u>Menu</u>	<u>Real</u>	<u>Nominal</u>	<u>Menu</u>	<u>Real</u>	<u>Nominal</u>	<u>Menu</u>	<u>Real</u>
May	(5.0)	2.6	(7.6)	(0.4)	4.0	(4.4)	0.3	2.5	(2.2)
June	(6.0)	2.7	(8.7)	(0.1)	4.0	(4.1)	(1.0)	2.5	(3.5)
July	<u>(8.1)</u>	<u>2.7</u>	<u>(10.8)</u>	<u>(1.5)</u>	<u>3.9</u>	<u>(5.4)</u>	<u>1.9</u>	<u>2.6</u>	<u>(0.7)</u>
Q1	(6.5)	2.7	(9.2)	(0.7)	4.0	(4.7)	0.4	2.5	(2.1)
August				(1.9)	3.9	(5.8)	0.5	2.6	(2.1)
September				(2.0)	3.9	(5.9)	3.3	2.4	0.9
October				<u>(0.8)</u>	<u>3.7</u>	<u>(4.5)</u>	<u>2.2</u>	<u>2.7</u>	<u>(0.5)</u>
Q2				(1.5)	3.8	(5.3)	2.0	2.6	(0.6)
November				(1.9)	2.8	(4.7)	2.2	2.9	(0.7)
December				(1.8)	2.8	(4.6)	2.7	3.4	(0.7)
January				<u>(2.4)</u>	<u>2.2</u>	<u>(4.6)</u>	<u>2.8</u>	<u>4.7</u>	<u>(1.9)</u>
Q3				(2.0)	2.6	(4.6)	2.6	3.6	(1.0)
February				(5.2)	2.1	(7.3)	2.6	4.6	(2.0)
March				(4.3)	2.6	(6.9)	(0.2)	5.0	(5.2)
April				<u>(6.0)</u>	<u>2.6</u>	<u>(8.6)</u>	<u>1.3</u>	<u>5.0</u>	<u>(3.7)</u>
Q4				(5.3)	2.4	(7.7)	1.2	4.9	(3.7)
<b>Fiscal year</b>				<b>(2.4)</b>	<b>3.2</b>	<b>(5.6)</b>	<b>1.6</b>	<b>3.4</b>	<b>(1.8)</b>

- Key restaurant sales data (core restaurants only):

	<u>Bob Evans Restaurants</u>	<u>Mimi's</u>
Average annual store sales (\$) – FY08	\$1,784,000	\$3,350,000
Q1 FY09 day part mix (%):		
Breakfast	32%	21%
Lunch	36%	40%
Dinner	32%	39%
Q1 FY09 check average (\$)	\$7.95	\$10.78

- Quarterly restaurant sales by concept:

	<u>Q1 2009</u>
Bob Evans Restaurants	\$264,634,000
Mimi's Cafes	<u>103,509,000</u>
Total	\$368,143,000

**Food Products Review:**

- Net sales increased 12.0% (\$72.1 million vs. \$64.4 million).
- Comparable pounds sold increased 13%.
- Operating income increased 74.5% (\$6.0 million vs. \$3.4 million).
- Operating margin was 8.3% compared to 5.3%.
- Average hog cost decreased 31% (\$29.00 per cwt vs. \$42.00 per cwt). Historical hog cost review (average cost per hundredweight):

<u>Fiscal Year</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Average</u>
<b>2009</b>	<b>\$29.00</b>				<b>\$29.00</b>
2008	\$42.00	\$40.00	\$31.00	\$27.00	\$35.00
2007	\$37.00	\$41.00	\$39.00	\$36.00	\$38.00
2006	\$48.00	\$46.00	\$43.00	\$37.00	\$43.00

- Comparable pounds sold review (principally sausage products and refrigerated potatoes):

<u>Fiscal Year</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Average</u>
<b>2009</b>	<b>13%</b>				<b>13%</b>
2008	4%	2%	8%	5%	5%
2007	13%	11%	4%	5%	8%
2006	6%	10%	12%	11%	10%

- Net sales review (dollars in thousands):

	<u>Q1</u> <u>2009</u>	<u>Q1</u> <u>2008</u>
Gross sales	\$88,924	\$76,990
Less: promotions	(15,193)	(10,838)
Less: returns and allowances	<u>(1,587)</u>	<u>(1,717)</u>
Net sales	\$72,144	\$64,435

**Balance Sheet Summary:**

(in thousands)	<u>July 25, 2008</u>	<u>April 25, 2008</u>
Cash and equivalents	\$ 5,993	\$ 7,669
Assets held for sale	570	1,179
Other current assets	63,784	62,635
Net property, plant and equipment	1,000,610	998,402
Goodwill and other intangible assets	112,481	112,686
Other non-current assets	<u>25,900</u>	<u>24,465</u>
Total assets	\$1,209,338	\$1,207,036
Current portion of long-term debt	\$ 26,904	\$ 26,904
Line of credit	141,000	138,500
Other current liabilities	143,351	160,800
Long-term debt	133,096	133,096
Other long-term liabilities	137,648	135,111
Stockholders' equity	<u>627,339</u>	<u>612,625</u>
Total liabilities and equity	\$1,209,338	\$1,207,036

## SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

Certain statements in this report that are not historical facts are forward-looking statements. Forward-looking statements involve various important assumptions, risks and uncertainties. Actual results may differ materially from those predicted by the forward-looking statements because of various factors and possible events. We discuss these factors and events, along with certain other risks, uncertainties and assumptions, under the heading "Risk Factors" in Item 1A of our Annual Report on Form 10-K for the fiscal year ended April 25, 2008, and in our other filings with the Securities and Exchange Commission. We note these factors for investors as contemplated by the Private Securities Litigation Reform Act of 1995. Predicting or identifying all such risk factors is impossible. Consequently, investors should not consider any such list to be a complete set of all potential risks and uncertainties. Forward-looking statements speak only as of the date on which they are made, and we undertake no obligation to update any forward-looking statement to reflect circumstances or events that occur after the date on which the statement is made to reflect unanticipated events. All subsequent written and oral forward-looking statements attributable to us or any person acting on behalf of the company are qualified by the cautionary statements in this section.