

Bob Evans Farms, Inc.
Earnings Release Fact Sheet (unaudited)
Fiscal 2008 – Quarter 4

Note: amounts are in thousands, except per share amounts

Fourth quarter (Q4), ended April 25, 2008, compared to the corresponding period a year ago:

	<u>Consolidated Results</u>				<u>Restaurant</u>		<u>Food Products</u>	
	Q4 <u>2008</u>	% of <u>sales</u>	Q4 <u>2007</u>	% of <u>sales</u>	Q4 <u>2008</u>	Q4 <u>2007</u>	Q4 <u>2008</u>	Q4 <u>2007</u>
Net sales	\$436,445		\$418,414		\$361,077	\$348,905	\$75,368	\$69,509
Cost of sales	128,878	29.5%	122,481	29.3%	25.5%	25.0%	48.9%	50.7%
Operating wages	150,424	34.5%	150,524	36.0%	39.5%	40.9%	10.6%	11.1%
Other operating	72,138	16.5%	65,869	15.7%	18.7%	18.0%	6.1%	4.7%
S,G & A	38,264	8.8%	35,990	8.6%	6.3%	6.5%	20.3%	19.1%
Depr. & amort.	<u>19,722</u>	<u>4.5%</u>	<u>18,885</u>	<u>4.5%</u>	<u>4.9%</u>	<u>4.8%</u>	<u>2.7%</u>	<u>2.9%</u>
Operating income	27,019	6.2%	24,665	5.9%	5.1%	4.8%	11.4%	11.5%
Interest	<u>3,105</u>	<u>0.7%</u>	<u>2,043</u>	<u>0.5%</u>				
Pre-tax income	23,914	5.5%	22,622	5.4%				
Income taxes	<u>7,850</u>	<u>1.8%</u>	<u>7,363</u>	<u>1.8%</u>				
Net income	\$16,064	3.7%	\$ 15,259	3.6%				
EPS – basic	\$0.52		\$0.43					
EPS – diluted	\$0.52		\$0.42					
Dividends paid per share	\$0.14		\$0.14					
Weighted average shares outstanding:								
Basic	30,791		35,485					
Dilutive stock options	<u>160</u>		<u>443</u>					
Diluted	30,951		35,928					
Shares outstanding at quarter end	30,611		35,142					

- Income taxes, as a percentage of pre-tax income, were 32.8% vs. 32.5%

Consolidated Review:

- Net sales increased 4.3% (\$436.4 million vs. \$418.4 million).
- Operating income increased 9.5% (\$27.0 million vs. \$24.7 million).
- Pre-tax income increased 5.7% (\$23.9 million vs. \$22.6 million).
- Effective tax rate was 32.8% compared to 32.5%.
- Net income increased 5.3% (\$16.1 million vs. \$15.3 million).
- Diluted EPS was \$0.52 vs. \$0.42.
- Repurchased approximately 600,000 shares in the quarter (5.0 million shares ytd).
- The fourth quarter results include the impact of the following (dollars in thousands):
 - Consolidated and restaurant results for the fourth quarters of fiscal 2008 and 2007 included net pre-tax gains of \$748 and \$221, respectively, on asset disposals, which are reflected in S,G&A.
 - The company adopted SFAS 123(R), which requires the expensing of stock options, in the first quarter of FY07. The company significantly reduced the issuance of stock options and implemented a new performance incentive plan which predominantly uses restricted stock as the award. The pre-tax expenses of adopting SFAS 123(R) and issuing awards under the new plan are:

(amounts in thousands)

	Q4 FY 08 <u>Actual *</u>	Q4 FY 07 <u>Actual *</u>	Total FY 08 <u>Actual</u>	Total FY 07 <u>Actual</u>
Stock options	\$ 124	\$ 505	\$ 810	\$2,257
New plan (excluding options)	<u>668</u>	<u>511</u>	<u>5,470</u>	<u>3,428</u>
Total	\$ 792	\$1,016	\$6,280	\$5,685

- Expense is reflected in S, G & A: \$597 and \$465 in the fourth quarter of 2008 and 2007, respectively, in the restaurant segment and \$195 and \$551 in the fourth quarter of 2008 and 2007, respectively, in the food products segment.

Restaurant Review:

- Overall restaurant sales increased 3.5% (\$361.1 million vs. \$348.9 million).
- Nominal same-store sales increased 1.7% at Bob Evans Restaurants and decreased 5.3% at Mimi's.
- Operating income increased 10.3% (\$18.4 million vs. \$16.7 million).
- Operating margin was 5.1% compared to 4.8%.
- Restaurants in operation at quarter end were: 571 Bob Evans Restaurants and 132 Mimi's. 579 Bob Evans Restaurants and 115 Mimi's were in operation a year ago.

- Restaurant openings, by quarter:

Bob Evans Restaurants:

<u>Fiscal Year</u>	<u>Beginning Total</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Full Year</u>	<u>Closings</u>	<u>Ending Total</u>
2008	579	0	0	1	1	2	10	571
2007	587	4	1	3	2	10	18	579
2006	591	6	6	3	5	20	24	587
2005	558	11	12	10	4	37	4	591
2004	523	3	11	12	11	37	2	558
2003	495	0	4	8	17	29	1	523

Mimi's Cafes:

<u>Fiscal Year</u>	<u>Beginning Total</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Full Year</u>	<u>Closings</u>	<u>Ending Total</u>
2008	115	1	2	8	6	17	0	132
2007	102	2	1	3	7	13	0	115
2006	92	1	2	1	6	10	0	102
2005	81	0	3	4	4	11	0	92

Consolidated Restaurants:

<u>Fiscal Year</u>	<u>Beginning Total</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Full Year</u>	<u>Closings</u>	<u>Ending Total</u>
2008	694	1	2	9	7	19	10	703
2007	689	6	2	6	9	23	18	694
2006	683	7	8	4	11	30	24	689
2005	639	11	15	14	8	48	4	683

- Rebuilt Bob Evans Restaurant openings, by quarter:

<u>Fiscal Year</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Full Year</u>
2008	2	2	1	3	8
2007	1	1	1	1	4
2006	6	4	3	1	14
2005	3	5	0	2	10

- Bob Evans Restaurants same-store sales analysis (24-month core; 528 restaurants):

	<u>Fiscal 2008</u>			<u>Fiscal 2007</u>			<u>Fiscal 2006</u>		
	<u>Nominal</u>	<u>Menu</u>	<u>Real</u>	<u>Nominal</u>	<u>Menu</u>	<u>Real</u>	<u>Nominal</u>	<u>Menu</u>	<u>Real</u>
May	0.9	2.0	(1.1)	(1.2)	3.1	(4.3)	(2.4)	(1.5)	(0.9)
June	4.0	2.6	1.4	(4.1)	3.0	(7.1)	(3.1)	0.5	(3.6)
July	<u>4.4</u>	<u>2.6</u>	<u>1.8</u>	<u>(5.6)</u>	<u>3.0</u>	<u>(8.6)</u>	<u>(0.7)</u>	<u>0.5</u>	<u>(1.2)</u>
Q1	3.2	2.4	0.8	(3.9)	3.0	(6.9)	(1.9)	(0.1)	(1.8)
August	4.3	2.6	1.7	(4.2)	3.0	(7.2)	(1.5)	0.5	(2.0)
September	0.4	2.6	(2.2)	5.0	2.4	2.6	(4.4)	1.0	(5.4)
October	<u>(1.9)</u>	<u>1.8</u>	<u>(3.7)</u>	<u>3.0</u>	<u>2.4</u>	<u>0.6</u>	<u>(3.5)</u>	<u>1.5</u>	<u>(5.0)</u>
Q2	0.7	2.3	(1.6)	1.3	2.6	(1.3)	(3.1)	1.0	(4.1)
November	2.1	2.8	(0.7)	0.6	1.9	(1.3)	(2.2)	2.0	(4.2)
December	1.1	3.2	(2.1)	3.3	1.3	2.0	(2.2)	2.6	(4.8)
January	<u>1.2</u>	<u>2.3</u>	<u>(1.1)</u>	<u>2.4</u>	<u>2.3</u>	<u>0.1</u>	<u>4.1</u>	<u>2.6</u>	<u>1.5</u>
Q3	1.5	2.8	(1.3)	2.1	1.8	0.3	(0.4)	2.4	(2.8)
February	3.3	2.4	0.9	(0.7)	2.4	(3.1)	(1.5)	2.6	(4.1)
March	0.1	2.4	(2.3)	1.2	2.4	(1.2)	(0.5)	2.6	(3.1)
April	<u>1.7</u>	<u>2.4</u>	<u>(0.7)</u>	<u>2.1</u>	<u>1.9</u>	<u>0.2</u>	<u>(0.6)</u>	<u>3.2</u>	<u>(3.8)</u>
Q4	1.7	2.4	(0.7)	1.0	2.2	(1.2)	(0.9)	2.8	(3.7)
Fiscal year	1.8	2.5	(0.7)	0.1	2.4	(2.3)	(1.6)	1.5	(3.1)

- Mimi's Cafe same-store sales analysis (24-month core; 92 restaurants):

	<u>Fiscal 2008</u>			<u>Fiscal 2007</u>			<u>Fiscal 2006</u>		
	<u>Nominal</u>	<u>Menu</u>	<u>Real</u>	<u>Nominal</u>	<u>Menu</u>	<u>Real</u>	<u>Nominal</u>	<u>Menu</u>	<u>Real</u>
May	(0.4)	4.0	(4.4)	0.3	2.5	(2.2)	4.8	2.6	2.2
June	(0.1)	4.0	(4.1)	(1.0)	2.5	(3.5)	3.0	2.6	0.4
July	<u>(1.5)</u>	<u>3.9</u>	<u>(5.4)</u>	<u>1.9</u>	<u>2.6</u>	<u>(0.7)</u>	<u>1.6</u>	<u>2.0</u>	<u>(0.4)</u>
Q1	(0.7)	4.0	(4.7)	0.4	2.5	(2.1)	3.0	2.3	0.7
August	(1.9)	3.9	(5.8)	0.5	2.6	(2.1)	3.8	1.3	2.5
September	(2.0)	3.9	(5.9)	3.3	2.4	0.9	0.1	1.3	(1.2)
October	<u>(0.8)</u>	<u>3.7</u>	<u>(4.5)</u>	<u>2.2</u>	<u>2.7</u>	<u>(0.5)</u>	<u>1.4</u>	<u>1.6</u>	<u>(0.2)</u>
Q2	(1.5)	3.8	(5.3)	2.0	2.6	(0.6)	1.8	1.5	0.3
November	(1.9)	2.8	(4.7)	2.2	2.9	(0.7)	(0.5)	2.3	(2.8)
December	(1.8)	2.8	(4.6)	2.7	3.4	(0.7)	(0.3)	2.3	(2.6)
January	<u>(2.4)</u>	<u>2.2</u>	<u>(4.6)</u>	<u>2.8</u>	<u>4.7</u>	<u>(1.9)</u>	<u>2.2</u>	<u>2.3</u>	<u>(0.1)</u>
Q3	(2.0)	2.6	(4.6)	2.6	3.6	(1.0)	0.4	2.3	(1.9)
February	(5.2)	2.1	(7.3)	2.6	4.6	(2.0)	0.2	2.4	(2.2)
March	(4.3)	2.6	(6.9)	(0.2)	5.0	(5.2)	1.3	2.4	(1.1)
April	<u>(6.0)</u>	<u>2.6</u>	<u>(8.6)</u>	<u>1.3</u>	<u>5.0</u>	<u>(3.7)</u>	<u>1.8</u>	<u>2.4</u>	<u>(0.6)</u>
Q4	(5.3)	2.4	(7.7)	1.2	4.9	(3.7)	1.1	2.4	(1.3)
Fiscal year	(2.4)	3.2	(5.6)	1.6	3.4	(1.8)	1.6	2.2	(0.6)

- Key restaurant sales data (core restaurants only):

	<u>Bob Evans Restaurants</u>	<u>Mimi's</u>
Average annual store sales (\$) – FY08	\$1,784,000	\$3,350,000
Q4 FY08 day part mix (%):		
Breakfast	30%	20%
Lunch	38%	40%
Dinner	32%	40%
Q4 FY08 check average (\$)	\$7.90	\$10.81

- Quarterly restaurant sales by concept:

	<u>Q4 2008</u>
Bob Evans Restaurants	\$252,117,000
Mimi's Cafes	<u>108,960,000</u>
Total	\$361,077,000

Food Products Review:

- Net sales increased 8.4% (\$75.4 million vs. \$69.5 million).
- Comparable pounds sold increased 5%.
- Operating income increased 7.9% (\$8.6 million vs. \$8.0 million).
- Operating margin was 11.4% compared to 11.5%.
- Average hog cost decreased 25% (\$27.00 per cwt vs. \$36.00 per cwt). Historical hog cost review (average cost per hundredweight):

<u>Fiscal Year</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Average</u>
2008	\$42.00	\$40.00	\$31.00	\$27.00	\$35.00
2007	\$37.00	\$41.00	\$39.00	\$36.00	\$38.00
2006	\$48.00	\$46.00	\$43.00	\$37.00	\$43.00
2005	\$52.00	\$50.00	\$52.00	\$49.00	\$51.00

- Comparable pounds sold review (principally sausage products and refrigerated potatoes):

<u>Fiscal Year</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Average</u>
2008	4%	2%	8%	5%	5%
2007	13%	11%	4%	5%	8%
2006	6%	10%	12%	11%	10%
2005	1%	4%	8%	8%*	5%*

* Excludes the impact of the extra week (53-week year) in the fourth quarter of 2004.

- Net sales review (dollars in thousands):

	<u>Q4</u> <u>2008</u>	<u>Q4</u> <u>2007</u>
Gross sales	\$91,422	\$83,189
Less: promotions	(14,563)	(12,227)
Less: returns and allowances	<u>(1,491)</u>	<u>(1,453)</u>
Net sales	\$75,368	\$69,509

Balance Sheet Summary:

(in thousands)	<u>April 25, 2008</u>	<u>April 27, 2007</u>
Cash and equivalents	\$ 7,669	\$ 29,287
Assets held for sale	1,179	7,556
Other current assets	62,031	59,807
Net property, plant and equipment	998,402	963,363
Goodwill and other intangible assets	112,686	113,506
Other non-current assets	<u>24,465</u>	<u>23,443</u>
Total assets	\$1,206,432	\$1,196,962
Current portion of long-term debt	\$ 26,904	\$ 34,000
Line of credit	138,500	0
Other current liabilities	172,482	167,183
Long-term debt	133,096	172,333
Other long-term liabilities	122,825	118,215
Stockholders' equity	<u>612,625</u>	<u>705,231</u>
Total liabilities and equity	\$1,206,432	\$1,196,962